Objective Selection Criteria



At Innovation Group a minimum entry level criterion for repairers, suppliers and service providers is consistently applied to ensure that our customers and clients receive the best possible value, at a fair industry related cost. The Objective Selection Criteria (OSC) is designed to be fair and transparent and is based on reasonable requirements.

To optimise the value chain for both the Service Provider and the Company (Innovation Group), factors such as total available spend within a specific commodity category and within a specific geographical region determines the number of service providers which can be accommodated on the Company's approved panel at any given time.

Minimum requirements

To ensure a smooth process, the Company requires that the Service Provider complies with the following minimum requirements:

- 1 Be a registered business entity and in good standing with SARS.
- 2 Operate the services from a registered business premises duly equipped as per the Company's technical requirements for workshops and suitable for the type of services rendered.
- Have an up to date and compliant B-BBEE certificate/affidavit. In directing business, first preference will be given to Black owned businesses, Black Woman Owned businesses inline with regulatory requirements and our company strategies. This includes EME, QSE and Generic entities, as prescribed by the B-BBEE Act Codes of Good Practice as amended from time to time.
- 4 The ability to accept negotiable, competitive and fair industry related rates and prices
- The Company requires Service Providers to have the necessary regulatory and conditional insurances in place to cover the Service Provider against liability claims that may arise during the Service Provider providing repairs, goods or professional services to the Company or their policyholders. (e.g.: Defective workmanship, Public liability, Professional indemnity etc)
- 6 At least 3 industry related references
- 7 Allow the Company to conduct credit and other reference verifications and due diligence processes.
- 8 Be willing to accept the Company's terms and conditions and conclude a formal agreement for a minimum period of 24 months with annual reviews of services and conduct.

Application

Once you have satisfied yourself that you meet the minimum criteria, you may apply to become an approved service provider to the Company by sending an email to dealers@za.innovation-group.com together with the following documentation:

- 1 Company letterhead which includes all contact details (telephone number, fax number, physical and postal address & email address)
- 2 SARS A valid letter of good standing and a current VAT certificate which clearly indicates the company's VAT detail.
- 3 A valid BEE certificate/affidavit which clearly reflects the company's BEE status. Where a dealer is part of a dealer group, provide a subsidiaries annexure that comes with the certificate where the Service Provider is listed as a subsidiary.
- 4 CIPC document: Company registration certificate which clearly shows the Service Provider's registration number, Service Provider name, and list of directors and or members
- Proof of Service Provider banking details (a stamped letter from the bank in the Service Provider's name confirming the banking details). The letter from the bank must not be more than 3 months old.
- 6 Minimum of 4 clear photos of the workshop, reception area and general location of the workshop. An on-site inspection of the Service Provider's premises may be required upon the discretion of the Company.
- 7 Certified copies of ID and certificate of the qualified technician(s).



Upon receipt of your application accompanied by all the relevant documentation, the Company will conduct a due diligence exercise and your application will be processed based on the outcome of the due diligence process.

Should your application be successful a Network Management Specialist will conclude a written contract with you where after you will be issued with a Dealer Code and added to the Company's panel of Approved Service Providers.

Should your application not be successful, the Company will notify you as soon as possible and include reasons for the application not being successful.

Note, applying does not automatically make you an Approved Service Provider. You only become an Approved Service Provider upon conclusion of a written agreement, signed by yourself and the Company's duly authorised representative of which you will be provided a copy.

This process may take a couple of days up to a couple of weeks depending on the circumstances of the application and the availability of the required documentation.